



## What Do I Do the First Time I Follow-up with Someone?

### Remember this outline: 2-2-3

- 2 reasons you wanted to meet up with them
- 2 reasons Cru exists
- 3 things that Cru provides

"There are **2 reasons** I wanted to meet up with you today..."

*"First, I just wanted a chance to meet you and get to know you more. Tell me more about yourself..."*

*"Second, I wanted to tell you more about Cru. Have you heard much about it before? What do you know about Cru?"*

Cru is a Christian movement for college students that exists all over the world. We are a community of people on this campus seeking to follow Jesus. Our desire here is that Jesus would capture hearts, transform lives, and launch us into a lifelong adventure with Him.

"So, there are **2 reasons** why Cru exists here at this campus..."

*"First, to help students understand what it means to follow Jesus and have a relationship with Him. We find that lots of people have misconceptions about what it means to be a Christian, so we want to be a safe place where people can explore and ask questions."*

*"Second, we want to help students grow in their relationship with God."*

"To do that, Cru offers **3 things**..."

*"First, we have a weekly gathering..."*

Tell them when and where and personally invite them!

*"Second, we have small group Bible studies that meet..."*

Tell them when and where and personally invite them!

*"Third, we have conferences and retreats like..."*

Tell them about the next retreat/conference and invite them!

“Does all that make sense? What questions do you have?”

“The last thing we like to do with everyone who comes to Cru is share a few Bible passages that explain the main message of Christianity. Would you have another 15 or 20 minutes to give me your thoughts on that?”

Use the *Knowing God Personally* book or the God Tools app.